

The Vendor Bid Accelerator

Stop leaving procurement savings on the table by bidding manually.

Procurement teams manually solicit, compare, and award vendor bids across hundreds of SKUs — every RFQ built by hand, every comparison in a spreadsheet. We automate the 90% so your buyers focus on strategy, not bid coordination.

PROOF POINTS

~**200×**

MORE BIDS

RFQs fired at scale vs. manual one-by-one

~**15%**

COST REDUCTION

Competitive pressure across more suppliers

2-4

WEEKS TO LIVE

Deployed and running against your real data

HOW IT WORKS

• Automated RFQ Generation & Distribution

RFQs are generated, priced, and distributed to qualified suppliers automatically — across hundreds of SKUs in the time a buyer used to do one.

• Award Recommendation & Exception Routing

The accelerator recommends awards based on total landed cost and supplier scorecard. Exceptions and strategic relationships are routed to buyers.

• Supplier Response Ingestion & Scoring

Supplier responses are ingested, normalized, and scored against your cost targets, quality history, and lead time requirements.

• Savings Tracking & Supplier Benchmarking

Every award is tracked against budget and prior period. Supplier performance is benchmarked continuously — so your negotiation position compounds.

BEFORE & AFTER

BEFORE

RFQs issued per cycle	Dozens — manually built
Time per bid comparison	Hours of spreadsheet work
Supplier coverage	Preferred list only
Procurement cost reduction	Marginal — low leverage

AFTER — WITH THE VENDOR BID ACCELERATOR

RFQs issued per cycle	Hundreds — automated
Time per bid comparison	Minutes — auto-scored
Supplier coverage	Full market — competitive
Procurement cost reduction	~15% — volume + pressure

PROOF — CLIENT SUCCESS STORY

Proven Results **VENDOR & SUPPLY CHAIN**

10.0 NPS

Perfect client score

Current state: Procurement team manually building RFQs, chasing supplier responses, and comparing bids in spreadsheets — limited by bandwidth, not opportunity.

Future state: RFQs auto-generated and distributed at scale; responses scored and ranked instantly. Buyers focus on strategy, not administration.

~**200×** **More RFQs**

Bids
Issued

~**15%** **Savings**

Procurement
Cost

2-4 Weeks

Time
to Live

You Own It All

Code + Data
Outright

■ You own everything we build

■ Deployed in weeks, not quarters

■ No per-seat licensing ever

■ Working prototype in session one