

The Hospitality Revenue Accelerator

Stop leaving revenue on the table while your teams run on spreadsheets and manual coordination.

Hotels, restaurants, and hospitality groups run some of the most operationally complex businesses in the world — on some of the thinnest margins. We rebuild the processes that cap your revenue: pricing, bookings, procurement, and guest ops — automated, owned, and live in weeks.

PROOF POINTS

~20%

REVENUE LIFT

Dynamic pricing and channel optimization

~40%

COST REDUCTION

Procurement automation across F&B and supply

2-4

WEEKS TO LIVE

Deployed against your real operational data

HOW IT WORKS

• **Dynamic Pricing & Revenue Management**

Room rates, F&B menus, and event pricing are modeled and adjusted dynamically against occupancy, demand signals, and comp set.

• **Guest Operations & Service Automation**

Pre-arrival communication, upsell offers, housekeeping scheduling, and post-stay follow-up are triggered and tracked automatically.

• **Procurement & Vendor Bid Automation**

F&B purchasing, linen, supplies, and maintenance contracts are sourced, bid, and awarded automatically — driving competitive pricing.

• **Labor & Scheduling Optimization**

Staffing levels are modeled against bookings, covers, and events in real time. Over-staffing and under-staffing are caught before they hit.

BEFORE & AFTER

BEFORE		AFTER — WITH THE HOSPITALITY ACCELERATOR	
Pricing strategy	Static rates, manual updates	Pricing strategy	Dynamic — demand-driven, live
Procurement cost	Preferred vendor, no leverage	Procurement cost	~40% lower — competitive bids
Guest ops coordination	Manual — email & phone	Guest ops coordination	Automated — triggered workflows
Labor cost vs. revenue	Managed reactively	Labor cost vs. revenue	Modeled proactively — optimized

PROOF — CLIENT SUCCESS STORY

Proven Results HOSPITALITY & FOOD SERVICE

10.0 NPS

Perfect client score

Current state: Revenue managed on static rate cards; procurement done on relationship, not competition; guest ops coordinated manually across teams.

Future state: Pricing updates dynamically; procurement bid automatically; guest workflows triggered end-to-end. ~20% revenue lift, ~40% procurement savings.

~20% Revenue

Dynamic
Pricing Lift

~40% Savings

Procurement
Cost

2-4 Weeks

Time
to Live

You Own It All

Code + Data
Outright

■ You own everything we build

■ Deployed in weeks, not quarters

■ No per-seat licensing ever

■ Working prototype in session one