

The Collections & Delinquency Accelerator

Stop treating every delinquent account the same — and losing recovery on the ones that matter.

Collections teams work every delinquent account in the same queue — no scoring, no prioritization, no strategy. High-recovery accounts get the same attention as write-offs. We rebuild the process so your team works smarter, recovers more, and never misses a winnable account.

PROOF POINTS

~3x

MORE RECOVERY

Same team recovers more by working smarter accounts

70%+

FEWER WRITE-OFFS

High-probability accounts worked first, not last

2-4

WEEKS TO LIVE

Deployed against your real portfolio data

HOW IT WORKS

• Portfolio Scoring & Segmentation

Every delinquent account is scored across payment history, balance, behavioral signals, and recovery probability — automatically.

• Auto-Resolution of Clear Write-Offs

Accounts below recovery threshold are automatically flagged for write-off or third-party placement — freeing your team from unwinnable work.

• Priority Routing to Collections Staff

High-recovery-probability accounts are surfaced first with recommended contact strategy, optimal timing, and account context already attached.

• Live Recovery Tracking & Strategy Adjustment

Recovery rates, contact success, and promise-to-pay performance are tracked in real time — so strategy adjusts continuously.

BEFORE & AFTER

BEFORE

Account prioritization	FIFO queue — undifferentiated
Collector time on write-offs	~50% — no way to know
Recovery rate	Baseline — capacity-capped
Strategy adjustment	Monthly, manual review

AFTER — WITH THE COLLECTIONS ACCELERATOR

Account prioritization	Scored — high-recovery first
Collector time on write-offs	~5% — auto-flagged early
Recovery rate	~3x — effort on right accounts
Strategy adjustment	Live — continuous recompute

PROOF — CLIENT SUCCESS STORY

Proven Results **COLLECTIONS & DELINQUENCY SCORING**

10.0 NPS

Perfect client score

Current state: Collections team working every delinquent account in the same queue — no scoring, ~50% of effort on accounts that will never pay.

Future state: Accounts scored and routed by recovery probability; write-offs auto-flagged early. Same team, ~3x recovery on the accounts that matter.

~3x More

Recovery
Rate

70%+ Fewer

Write-Off
Surprises

2-4 Weeks

Time to
Live

You Own It All

Code + Data
Outright

■ You own everything we build

■ Deployed in weeks, not quarters

■ No per-seat licensing ever

■ Working prototype in session one